

IRA L. SCHALL, CPA DAVID C. ASHENFARB, CPA MICHAEL L. SCHALL, CPA

THE NETHERLAND-AMERICA FOUNDATION, INCORPORATED

Audited Financial Statements

December 31, 2013



IRA L. SCHALL, CPA DAVID C. ASHENFARB, CPA MICHAEL L. SCHALL, CPA

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of The Netherland-America Foundation, Incorporated

Report on the Financial Statements

We have audited the accompanying financial statements The Netherland-America Foundation, Incorporated (the "Foundation"), which comprise the statement of financial position as of December 31, 2013, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Netherland-America Foundation, Incorporated as of December 31, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Foundation's 2012 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated May 7, 2013. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2012 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of changes in temporarily restricted net assets on pages 13 and 14 are presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied to in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Schall & Ashenfarb
Schall & Ashenfarb

Certified Public Accountants, LLC

May 2, 2014

THE NETHERLAND-AMERICA FOUNDATION, INCORPORATED STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2013

(With comparative totals as of December 31, 2012)

	12/31/13	12/31/12
Assets		
Cash and cash equivalents (Notes 2d and 2e)	\$544,237	\$380,830
Investments (Notes 2e, 2g and 3)	3,999,926	3,615,260
Contributions receivable (Notes 2c and 2f)	84,372	101,092
Student loans receivable (net of allowance for doubtful		
accounts) (Notes 2e, 2f and 4)	677,995	529,253
Prepaid expenses and other assets	9,018	11,699
Office equipment (net of accumulated depreciation) (Notes 2h and 5)	2,123	3,515
Total assets	\$5,317,671	\$4,641,649
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$138,399	\$94,139
Deferred revenue (Note 2i)	1,550	1,000
Custodial accounts (Note 6)	19,000	19,000
Total liabilities	158,949	114,139
Net assets: (Note 2b)		
Unrestricted		
Current	346,937	138,487
Funds held for long term investment	2,226,460	1,927,548
Board designated for student loans	445,931	445,931
Total Unrestricted Net Assets	3,019,328	2,511,966
Temporarily Restricted (Note 8)	2,139,394	2,015,544
Total net assets	5,158,722	4,527,510
Total liabilities and net assets	\$5,317,671	\$4,641,649

The attached notes and auditors' report are an integral part of these financial statements.

THE NETHERLAND-AMERICA FOUNDATION, INCORPORATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2013

(With comparative totals for the year ended December 31, 2012)

	Unrestricted	Temporarily Restricted	Total 12/31/13	Total 12/31/12
Support and revenue:				
Contributions, grants and other gifts	\$248,127	\$27,519	\$275,646	\$199,261
Contribution of artwork (Note 12)	576,681		576,681	0
Special event income				
(net of direct expenses) (Note 9)	441,784	87,500	529,284	352,753
Interest and dividends	88,629	87,004	175,633	121,339
Foreign exchange gain/(loss)	126		126	(1,517)
	1,355,347	202,023	1,557,370	671,836
Net assets released from restrictions (Note 8)	210,715	(210,715)	0	0
Total support and revenue	1,566,062	(8,692)	1,557,370	671,836
Expenses:				
Program services				
Educational program grants and expenses	34,318		34,318	43,663
Cultural and historical grants and expenses	743,443		743,443	169,165
Student fellowships and expenses	271,381		271,381	298,184
Washington D.C. internship program	31,884		31,884	32,804
Total program expense	1,081,026	0	1,081,026	543,816
Supporting services:				
Management and general	104,812		104,812	109,801
Fundraising	211,082		211,082	157,801
Total supporting services	315,894	0	315,894	267,602
Total expenses	1,396,920	0	1,396,920	811,418
Change in net assets from operations	169,142	(8,692)	160,450	(139,582)
Non-operating revenue:				
Investment gains (net of fees) (Note 3)	338,220	132,542	470,762	340,714
Change in net assets	507,362	123,850	631,212	201,132
Net assets - beginning	2,511,966	2,015,544	4,527,510	4,326,378
Net assets - ending	\$3,019,328	\$2,139,394	\$5,158,722	\$4,527,510

The attached notes and auditors' report are an integral part of these financial statements.

THE NETHERLAND-AMERICA FOUNDATION, INCORPORATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2013

(With comparative totals for the year ended December 31, 2012)

	Program Services			Supporting Services					
	Educational Program	Cultural and Historical Program	Student Fellowships Program	Washington D.C. Internship Program	Total Program Services	Management and General	Fundraising	Total Expenses 12/31/13	Total Expenses 12/31/12
Salaries Payroll taxes and benefits	\$16,502 2,473	\$34,104 5,110	\$48,969 7,338	\$2,345 352	\$101,920 15,273	\$35,504 5,319	\$11,755 1,761	\$149,179 22,353	\$141,595 20,370
1 4,1011 041100 4114 20110110	18,975	39,214	56,307	2,697	117,193	40,823	13,516	171,532	161,965
Donated artwork (Note 12) Fellowships Special events (Note 9)		576,681	193,278		576,681 193,278 0		166,134	576,681 193,278 166,134	0 233,997 119,064
Cultural grants Professional fees		86,650			86,650	172 35,729	26,200	86,822 61,929	93,621 62,875
Chapter expense Occupancy	8,000 3,648	16,214 7,540	10,826	28,143 519	52,357 22,533	7,848	2,599	52,357 32,980	45,181 31,480
Miscellaneous Postage and shipping	712	9,505 1,472	2,114	101	9,505 4,399	12,286 1,534	507	21,791 6,440	24,668 8,290
Office supplies Telephone	803 489	1,660 1,012	2,383 1,453	114 70	4,960 3,024	1,729 1,052	572 349	7,261 4,425	7,321 6,063
Insurance Travel and entertainment	575 438	1,188 905	1,706 1,300	82 62	3,551 2,705	1,236 942	410 312	5,197 3,959	5,047 2,690
Bad debts Office equipment	403	833	1,197	57	2,490	868	287	0 3,645	3,267 1,583
	34,043	742,874	270,564	31,845	1,079,326	104,219	210,886	1,394,431	807,112
Depreciation	275	569	817	39	1,700	593	196	2,489	4,306
Total expenses	\$34,318	\$743,443	\$271,381	\$31,884	\$1,081,026	\$104,812	\$211,082	\$1,396,920	\$811,418

 $The\ attached\ notes\ and\ auditors'\ report\ are\ an\ integral\ part\ of\ these\ financial\ statements.$

THE NETHERLAND-AMERICA FOUNDATION, INCORPORATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2013

(With comparative totals for the year ended December 31, 2012)

	12/31/13	12/31/12
Cash flows from operating activities:		
Change in net assets	\$631,212	\$201,132
Adjustments to reconcile changes in net assets		
to net cash provided by/(used for) operating activities:		
Realized and unrealized gain on investments	(414,270)	(351,097)
Depreciation	2,489	4,306
(Increase)/decrease in:		
Contributions receivable	16,720	(24,495)
Student loans receivable, net	(148,742)	(126,044)
Prepaid expenses and other assets	2,681	(298)
Increase/(decrease) in:		
Accounts payable and accrued expenses	44,260	29,593
Deferred revenue	550	(8,025)
Net cash provided by/(used for) operating activities	134,900	(274,928)
1 370 31 6	,	
Cash flows from investing activities:		
Purchase of office equipment	(1,097)	0
Proceeds from sales of investments	411,384	2,067,304
Purchase of investments	(381,780)	(1,859,295)
Net cash provided by investing activities	28,507	208,009
	1.62.40-	
Net increase/(decrease) in cash and cash equivalents	163,407	(66,919)
Cash and cash equivalents - beginning of year	380,830	447,749
Cash and cash equivalents - end of year	\$544,237	\$380,830
Supplemental data:		
Interest paid	\$0	\$0
Taxes paid	\$0	\$0
- was para	Ψ0	Ψθ

The attached notes and auditors' report are an integral part of these financial statements.

THE NETHERLAND-AMERICA FOUNDATION, INCORPORATED NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013

Note 1 - Nature of Organization

The Netherland-America Foundation, Incorporated (the "Foundation") was organized to promote understanding and better relations between the peoples of the United States and The Netherlands through a nationwide program of cultural, educational, and philanthropic activities. As part of its mission, among other things the Foundation issues grants to support Dutch painting and sculpture exhibitions in American galleries and provides fellowships to Dutch students pursuing an education in the United States and to American students pursuing an education in The Netherlands. The Foundation also provides funds to support projects of mutual historical significance.

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code and from state and local taxes under comparable laws. It has not been designated as a private foundation.

Note 2 - Summary of Significant Accounting Policies

a. Basis of Accounting

The financial statements of the Foundation have been prepared on the accrual basis of accounting which is the process of recording revenue and expenses based on when they are earned or incurred rather than when received or paid. All significant receivables, payables, and other liabilities have been reflected.

b. Net Assets

The Foundation reports information regarding its financial position and activities according to the following class of net assets:

- *Unrestricted* represent those resources for which there are no restrictions by donors as to their use.
- *Temporarily restricted* represent those resources, the use of which has been restricted by donors to specific purposes or the passage of time.
- *Permanently restricted* accounts for activity restricted by donors that must remain intact in perpetuity. The Foundation had no contributions or net assets of this type during the year.

c. Contributions

Contributions are recorded at the earlier of when cash is received or a donor makes an unconditional promise to give. Contributions are considered available for unrestricted use, unless specifically restricted by the donor, in which case they are recorded as temporarily or permanently restricted. When a restriction is satisfied or expires with the passage of time, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. If a restricted contribution is satisfied within the same period it has been received, it is recorded as unrestricted.

Contributions expected to be received within one year are recorded at their net realizable value. Long term pledges are recorded at fair value, using a risk adjusted discount rate. Conditional contributions are recognized as income when the conditions have been substantially met.

d. Cash and Cash Equivalents

Checking and money market accounts with local banks and highly liquid debt instruments purchased with a maturity of three months or less are considered to be cash and cash equivalents.

e. Concentration of Credit Risk

Financial instruments which potentially subject the Foundation to concentration of credit risk consist of cash, investments and student loans receivable.

The Foundation places its temporary cash and money market accounts with financial institutions that management deems to be creditworthy. At times, balances may exceed federally insured limits. A significant portion of the funds is not insured by the FDIC or related entity, however management feels they have little risk and has not experienced any losses due to bank failure.

The market value of investments is subject to fluctuation; however management believes the investment policy is prudent for the long-term welfare of the Foundation.

Concentration of credit risk with respect to student loans receivable is insignificant because no individual student loan accounts for a significant amount of the outstanding loans.

f. Allowance for Doubtful Accounts

The Foundation bases its allowance for doubtful accounts on its historical loss experience considering the age of the receivables.

g. <u>Investments</u>

Investments are recorded at fair value, which refers to the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. Realized and unrealized gains and losses are reflected in the statement of activities.

h. Property and Equipment

Property and equipment that exceed predetermined thresholds and have a useful life greater than one year are capitalized at cost or at their fair value at the date of donation. Depreciation is recorded using the straight-line method over 3 to 5 years.

i. <u>Deferred Revenue</u>

Income is deferred and recognized over the periods to which the revenue relates to.

j. <u>In-kind Support</u>

Donated services are recorded at fair value if they create or enhance non-financial assets or require specialized skills, are provided by individuals possessing these skills and would be purchased if not provided by donation.

Although many board members volunteer their time and perform a variety of tasks that assist the Foundation, these services have not been recorded in the financial statements because they do not meet the criteria outlined above.

k. Functional Allocation of Expenses

The costs of providing the Foundation's various programs and supporting services have been summarized on a functional basis in the accompanying statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited in reasonable ratios determined by management.

l. <u>Use of Estimates</u>

The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses, as well as the disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

m. Accounting for Uncertainty of Income Taxes

The Foundation does not believe its financial statements include any material, uncertain tax positions. Tax filings for periods ending December 31, 2010 and later are subject to examination by applicable taxing authorities.

n. Subsequent Events

Management has evaluated for potential recognition and disclosure events subsequent to the date of the statement of financial position through May 2, 2014, the date the financial statements were available to be issued. No events have occurred subsequent to the statement of financial position date through our evaluation date that would require adjustment to or disclosure in the financial statements.

Note 3 - Investments

All investments were measured using Level 1 inputs, which are the quoted prices in active markets for identical assets. The following summarizes the composition of investments as of December 31, 2013:

Description	12/31/13	12/31/12
Money markets	\$11,296	\$23,362
Equity securities	272,867	336,143
Mutual funds - bonds	1,024,368	644,157
Mutual funds – equities	<u>2,691,395</u>	<u>2,611,598</u>
Total	<u>\$3,999,926</u>	<u>\$3,615,260</u>

The Foundation's primary investment objective is to preserve and protect its investment assets, subject to the specific guidelines of the investment assets. The overall investment objective for the investment assets is to achieve maximum returns over the long-term, consistent with prudent levels of risk and the objective that the real value of all investment assets (in terms of the funds' ability to support the mission and activities of the Foundation over time) should be preserved. The Foundation's investments assets are managed by two independent investment managers. The investment policy requires that the managers appropriately diversify the investment assets so that no single security, class of securities or investment style will be expected to have a disproportionate impact on the overall investment assets performance relative to the objectives. The investments are expected to

outperform agreed-upon benchmarks for the applicable asset class or group of asset classes.

Total investment return were as follows:

	<u>12/31/13</u>	<u>12/31/12</u>
Unrealized capital appreciation	\$414,270	\$379,919
Realized gains/losses on sale of investments	66,925	(28,822)
Investment gains	481,195	351,097
Investment fees	(10,433)	(10,383)
Net investments gains	<u>\$470,762</u>	<u>\$340,714</u>

Note 4 - Student Loans Receivable

The Education Committee of the Foundation makes student loans to qualified individuals. The loans are non-interest bearing, unless they become overdue in which case interest is charged on the unpaid balance. Loans range from \$1,200 to \$20,000 with a three year term. They are financed by the Maarten van Hengel Board Designated Fund, Mark Pigott Board Designated Fund, the Planten & Pluygers Fund and the Samuel Freeman Program.

Student loans receivable are due to be collected in the following years:

	<u>12/31/13</u>	<u>12/31/12</u>
Year ended: December 31, 2013	\$0	\$225,179
December 31, 2014	336,921	166,119
December 31, 2015	171,200	215,700
December 31, 2016	<u>247,500</u>	0
	755,621	606,998
Allowance for doubtful accounts	<u>(77,626)</u>	<u>(77,745)</u>
Student loan receivable – net of allowance	<u>\$677,995</u>	<u>\$529,253</u>

Note 5 - Property and Equipment

Property and equipment consist of the following:

	<u>12/31/13</u>	<u>12/31/12</u>
Office equipment	\$11,801	\$13,030
Accumulated depreciation	<u>(9,678)</u>	<u>(9,515)</u>
Total	<u>\$2,123</u>	<u>\$3,515</u>

Note 6 - Custodial Accounts

In 2005, the Foundation entered into an agreement with the Netherlands American Amity Trust to combine operations in order to further their mission. The agreement requires the Foundation to maintain custodial funds totaling \$19,000 and restricts the use of interest earned to support the awards presented at the Netherland-America Foundation Gala Awards Dinner.

Note 7 - Term Endowment

The Foundation was the beneficiary of a term endowment. Contributions were received with restrictions to establish an educational fund. The unused contributions are required to be reinvested with all related income also restricted for the educational fund. This activity is reflected in the temporarily restricted class of net assets.

Net assets are released from restriction based on actual spending plus indirect expenses calculated at a rate of 8% of the annual average of the fair value of investments for the prior twelve quarters.

The following outlines the term endowment activity:

Temporarily Restricted:	12/31/13	12/31/12
Funds held – beginning of year	\$1,687,712	\$1,594,085
Investment income	87,004	69,280
Net realized and unrealized gains on investments	132,542	160,645
Appropriation for expenditure	(133,791)	(136,298)
Funds held – end of year	\$1,773,467	\$1,687,712

Note 8 - Temporarily Restricted Net Assets

At year end, net assets were restricted for the following purposes:

	<u>12/31/13</u>	<u>12/31/12</u>
Reuvers Educational Fund	\$1,773,467	\$1,687,712
Planten & Pluygers Fund	93,918	93,918
Fellowships	266,798	228,311
Awards and others	<u>5,211</u>	5,603
	<u>\$2,139,394</u>	<u>\$2,015,544</u>

Net assets were released from restriction for the following programs:

	<u>12/31/13</u>	12/31/12
Reuvers Educational Fund	\$133,791	\$136,298
Fellowships	76,532	126,125
Awards and others	<u>392</u>	657
	\$210,715	\$263,080

Note 9 - Special Events Income

Special event activities of the Foundation were comprised of the following:

	Peter	NAF Gala		
	Stuyvesant	Awards		
	Ball	Dinner	<u>Other</u>	<u>Total</u>
Gross revenue	\$506,063	\$123,575	\$79,534	\$709,172
Expenses where donor				
received direct benefit	(124,968)	(24,066)	(30,854)	(179,888)
Net revenue	381,095	99,509	48,680	529,284
Indirect expenses of event	<u>(99,757)</u>	<u>(29,125)</u>	<u>(37,252)</u>	(166,134)
Net fundraising event	\$281,338	<u>\$70,384</u>	<u>\$11,428</u>	<u>\$363,150</u>

Note 10 - Operating Lease Commitment

The Foundation leases office space under an agreement that expires in May 2015. In addition to base rent, the Foundation is responsible for utilities and a pro-rata share of certain escalation charges. Total rent expense was \$32,980 and \$31,480 for 2013 and 2012, respectively. Future minimum payments total \$34,199.

Note 11 - Retirement Plan

The Foundation has a 403(b) plan where employees may contribute pre-tax dollars to a voluntary retirement account. Employees are eligible for inclusion to this plan upon date of hire. The Foundation can make contributions to the plan at the board of directors' discretion although for the years ended December 31, 2013 and 2012, the Foundation has not elected to do so.

Note 12 - Contribution of Artwork

In December 2013, the Foundation received a donation of artwork with a fair value of \$576,681. Fair value was obtained through an independent appraisal, which used level 3 assumptions in the fair value hierarchy. Level 3 refers to valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The Foundation donated the artwork to the Stichting Teylers Museum Funds in the Netherlands.

THE NETHERLAND-AMERICA FOUNDATION, INCORPORATED SCHEDULE OF CHANGES IN TEMPORARILY RESTRICTED NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2013

	Reuvers Educational Fund	Planten & Pluygers Fund	Fellowships	Other	Total
Support and revenue:					
Contributions, grants and other gifts			\$27,519		\$27,519
Special events income			87,500		87,500
Interest and dividends	\$87,004		0		87,004
Total	87,004	0	115,019	0	202,023
Satisfaction of program restrictions:					
Student fellowships	100,000		72,643		172,643
Fellowship travel and other expenses	6,746				6,746
Fees and other expenses	27,045		3,889	392	31,326
Total	133,791	0	76,532	392	210,715
Change in temporarily restricted net assets from operations	(46,787)	0	38,487	(392)	(8,692)
Non-operating revenue: Net realized and unrealized gains					
on investments	132,542	0	0	0	132,542
Change in net assets	85,755		38,487	(392)	123,850
Beginning of year	1,687,712	93,918	228,311	5,603	2,015,544
End of year	\$1,773,467	\$93,918	\$266,798	\$5,211	\$2,139,394

THE NETHERLAND-AMERICA FOUNDATION, INCORPORATED SCHEDULE OF CHANGES IN TEMPORARILY RESTRICTED NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2012

	Reuvers Educational Fund	Planten & Pluygers Fund	Fellowships	Other	Total
Support and revenue:					
Contributions, grants and other gifts			\$22,770		\$22,770
Special events income			87,500		87,500
Interest and dividends	\$69,280		0		69,280
Total	69,280	0	110,270	0	179,550
Satisfaction of program restrictions:					
Student fellowships	100,000		105,318		205,318
Fellowship travel and other expenses	5,079				5,079
Fees and other expenses	31,219		20,807	657	52,683
Total	136,298	0	126,125	657	263,080
Change in temporarily restricted net assets from operations	(67,018)	0	(15,855)	(657)	(83,530)
Non-operating revenue: Net realized and unrealized gains					
on investments	160,645	0	0	0	160,645
Change in net assets	93,627		(15,855)	(657)	77,115
Beginning of year	1,594,085	93,918	244,166	6,260	1,938,429
End of year	\$1,687,712	\$93,918	\$228,311	\$5,603	\$2,015,544